

PARTNERSHIP AGREEMENT

■■■■■■■■■■ / Sample Template■

This is a sample template for reference only. The legally binding agreement will be drafted and signed separately.

Party ■	Details ■■
Party A ■■	ONE ASIA SERVICES LIMITED HK CR No. 79704493-000-01-26-7 Room 201, 2/F, Lemmi Centre, 50 Hoi Yuen Road, Kwun Tong, Kowloon, Hong Kong
Party B ■■	[Partner Company Name / ■■■■■■■■] [Business Registration No. / ■■■■■■■■] [Registered Address / ■■■■]

Article 1. Purpose ■■■■

Party A and Party B (collectively "the Parties") agree to establish a strategic partnership for the promotion, sales, installation, and after-sales service of smart parking, access control, and EV charging products in the agreed territory.

Article 2. Scope of Cooperation ■■■■

Item ■■	Description ■■
Territory ■■■■	Hong Kong SAR (or as separately agreed)
Products ■■■■	CloudParking, CloudAccess, CloudCharging product lines
Party A Role ■■■■	Product supply, technical training, brand authorization, cloud platform
Party B Role ■■■■	Local sales, customer relationship, installation, 1st-line support

Article 3. Term ■■

This Agreement shall be valid for a period of 2 (two) years from the Effective Date, and may be renewed upon mutual written consent 30 days prior to expiration.

Article 4. Pricing & Commission ■■■■

Tier ■■	Annual Sales Target ■■■■■■	Discount / Commission ■■/■
Bronze ■■	HKD 500,000	15% partner discount
Silver ■■	HKD 2,000,000	20% partner discount + 2% bonus
Gold ■■	HKD 5,000,000	25% partner discount + 5% bonus
Platinum ■■■■	HKD 10,000,000+	Custom pricing + co-marketing

Article 5. Obligations ■■■■

- Party A shall provide product training, technical documentation, and marketing materials.
- Party A shall maintain the cloud platform SLA at 99.5% uptime.
- Party B shall not sell competing products during the term of this Agreement.
- Party B shall maintain at least 2 certified technicians trained by Party A.
- Both parties shall jointly conduct at least 1 marketing event per quarter.
- Both parties shall protect each other's confidential information for 5 years post-termination.

Article 6. Intellectual Property ■■■■

All trademarks, patents, software, and technical know-how shall remain the property of Party A. Party B is granted a non-exclusive, non-transferable license to use Party A's trademarks solely for the purpose of marketing the Products during the term of this Agreement.

Article 7. Confidentiality ■■■■

Both parties agree to keep confidential all technical, commercial, and financial information disclosed during the cooperation. This obligation shall survive for 5 years after termination of this Agreement.

Article 8. Termination ■■

Either party may terminate this Agreement with 90 days written notice. Immediate termination is permitted in case of material breach, insolvency, or violation of applicable laws.

Article 9. Governing Law ■■■■

This Agreement shall be governed by the laws of the Hong Kong Special Administrative Region. Any dispute shall be submitted to the jurisdiction of the Hong Kong courts.

Article 10. Signatures ■■

Party A ■■	Party B ■■
 _____	 Authorized Signature ■■■■ Name ■■■■ Date ■■■■

© 2026 ONE ASIA SERVICES LIMITED. This sample template is for reference only and does not constitute a binding agreement. The final agreement will be reviewed and signed by both parties' legal counsel.